



### The Supply House - August

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### Looking For NEMO (New Energy Market Offerings)

Every week (almost every day) we receive an e-mail, brochure or snail mail about a NEW product that will revolutionize the world. We check it out and soon become disappointed to find that the claims cannot be substantiated and we can't recommend this new product. Even the DOE and the EPA are arguing with each other about the new product guidelines that are to be used to ensure quality products for you and for me.

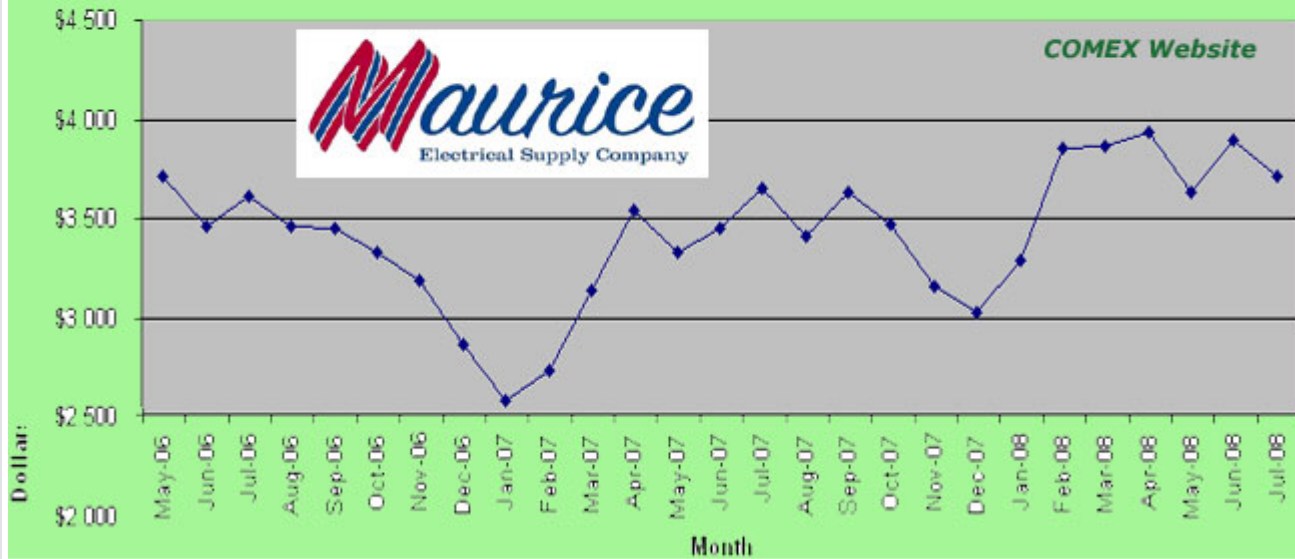
If you want to do something positive today, call Maurice's Energy Department and get your building EnergyStar rated. [Click here to see the latest news on Energy](#). It is the best place to start and you can count on Maurice to provide only quality products that we have checked out. In the mean time, we will keep checking out the products that appear weekly and we hope soon to be able to **Find NEMO**.

Enjoy your summer. Thank you for your business!

Sincerely,

Liz Lauer,  
Marketing Manager

## Copper Prices Through July 2008



## QUICKTRONIC® High Efficiency QUICKSTEP® T8 BI-LEVEL DIMMING BALLAST

- A step switched bi-level T8 dimming ballast
- Dimming levels: 100% & 50% power
- High Efficiency ballast, (QHE)
- PROStart® programmed rapid start technology
  - Ideal for occupancy sensor usage
- Operates all 32W, 25W and 17W OCTRON® T8 lamps and equivalent T8 CURVALUME® lamps
- California Title 24 Compliant
- Universal voltage (120V-277V)
- <10% THD
- Operating frequency > 42kHz for reduced interference with IR control systems
- QUICK 60+® system warranty



[More Information](#)

## Multi-Technology Occupancy Sensors



Lighting energy consumption has climbed to over 38% of all energy used in today's commercial facilities. Add the spiraling cost of energy to the mounting impact of its production on our environment and the conclusion is obvious: turning lights off in unoccupied spaces is not only an option it's a necessity.

Multi-technology occupancy sensors combine both passive infrared and ultrasonic technologies to provide the most reliable detection means possible. They are triggered ON by passive infrared sensing and, once triggered, are kept ON by either a passive infrared or an ultrasonic detection signal. They combine the best of both technologies with long-range detection from infrared technology and high sensitivity from ultrasonic technology.



[More Information](#)

## PowerPlug Luminaire Disconnects



The IDEAL PowerPlug™ is the first push-in disconnect that fully meets both the new Canadian Electrical Code 30-308(4) and new National Electrical Code 410.73(G) for non-residential fluorescent luminaries with ballasts. Many existing disconnects are rated for stranded wire only and will not meet the installation requirements for solid ballast wire. The PowerPlug also offers innovative push-in technology on solid and stranded wire. This push-in feature does not require tools and enables quick connections, resulting in labor cost benefits. In addition, the simple two-piece device passes UL 2459 finger probe requirements, allowing ballast replacement while minimizing the risk of shock.



[More Information](#)

PowerPlug – the disconnect that is truly one of a kind.

**OCTRON® 800 XP®**  
**ECOLOGIC® 3**



**EXtended Performance Fluorescent Lamps**

- All OCTRON 800 XP lamps are members of the SYLVANIA ECOLOGIC3 family of lamps
- Average rated life of 36,000 hours
  - Maintains 95% lumens at 8000 hrs.
  - 94% at 9600 hrs., 93% at 12,000 hrs.
  - Improved CRI – 85
  - Available in 2700K, 3000K, 3500K, 4100K & 5000K
  - 17W, 25W, 32W & 40W
- Compatible with QUICKTRONIC electronic, high frequency ballasts
- Extend re-lamp cycles
- Options
  - Higher light levels
  - Use fewer fixtures
  - Use low-power ballast
  - Use fewer lamps with high power ballast



[More Information](#)

## watt watcher® 4 lensed troffer

13% energy savings and 20% longer lamp life while providing 6% greater illumination

The lensed Watt Watcher utilizes new ballast and lamp technology to provide increased light levels while significantly reducing energy consumption. The SPW is a specification luminaire offering premium features and options in an economical and energy efficient package.

### Design Features

- 4 lamp SPW provides 13% energy savings and 6% greater light output compared to a standard 4 lamp T8 electronic troffer.
- 20% longer lamp life provides longer relamping intervals for lower maintenance costs.
- Payback of additional cost (compared to standard 4 lamp troffer) in less than 1 year.
- Shipped with high lumen output/high color rendering T8 lamps installed.
- Spring loaded latches and locking lampholders are standard and housing features smooth edges for easy handling.



[More Information](#)



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